

**PFS Web Conference**  
**Indian Renewable Sector – Innovative Financial Structuring**



**Dr Ashok Haldia**  
 MD & CEO,  
 PTC India Financial Services Ltd.

Welcome address & opening remarks



**Mr Raghunath Rao .**  
 Director Direct Taxes,  
 BMR Advisors.



**Mr Anchit Gupta.**  
 Director Business Development,  
 Focal Energy.



**Mr Amit De.**  
 Sr. Strategist,  
 SkyPower Global

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**Date: Friday, March 11, 2016**  
**Time : 16:00 - 17:30 PM (IST)**

Indian Renewable Energy sector has recently seen a slew of policy measures and reforms for green and sustainable development. The recently announced target of 60,000 MW of total installed wind power capacity & 100000 MW of Solar installed capacity by 2022 is an ambitious target to make India one of the leading green energy producers in the world. In light of the aforementioned target, it is envisaged that the renewable sector shall attract significant investments both in terms of equity and debt. Further, this shall require strong coordination between the Power Project Developers, Financers, Turbine Manufacturers and Power Purchasers.

It has also been observed that the debt and equity financing structures have evolved from plain vanilla debt and equity products to structured products which facilitate higher equity returns for the developers. Oflate, the developers/borrowers have introduced financial ingenuity in capital structuring in order to maximise their equity returns including inter alia inclusion of Compulsorily Convertible Debentures (CCDs), Compulsorily Convertible Preference shares (CCPS) etc. in equity. The acceptance of such products has increased with various lenders of the renewable projects. Also, in terms of debt financing, applicability of the 5:25 scheme to the Renewable Sector Debt Funding is being explored.

To discuss various innovative funding structures, issues, concerns & risks associated with such structures, PFS invites you to participate in Web-conference on the "Indian Renewable Sector - Innovative Financial Structuring"

The web conference shall also include a panel discussion, where experts from the industry will further touch upon the issues, challenges & associated risks in the funding of the Renewable Sector. The web conference shall touch upon the following broad contours of Indian Renewable Sector Financing:

- **Innovative Capital Structuring:** Analysis of the structured instruments like CCDs, CCPS, NCDs, etc in capital structuring in terms of returns and risks.
- **Applicability of the 5:25 scheme in the Renewable Sector:** Issues and challenges on the applicability of the 5:25 scheme to the renewable sector.
- **Other Possible Innovative Financing Structures:** Discussion on the road ahead for the renewable sector funding in terms of new structures & products.

**Hosted by:**

**Rakesh Kalsi, AVP, PFS**

<b>Dial - in - Numbers:</b>
<b>Delhi NCR</b>
+91 11 3940 3966 / +91 124 3940 396 / +91 120 3940396
<b>Mumbai</b>
+91 22 6629 0000 / +91 22 3065 0000
Ahmedabad, Bengaluru, Baroda, Bhubaneswar, Chandigarh, Chennai, Cochin, Coimbatore, Goa, Indore, Jamshedpur, Kanpur, Kolhapur, Lucknow, Nagpur, Patna, Pune, Raipur, Rajkot, Ranchi, Surat, Trivandrum, Vadodara, Vijayawada
3940 3966 (Prefix Area Code)
<b>Hyderabad, Kolkata,</b>
+91 40 3940 3966, +91 33 39403966

<b>India National Toll Free:</b>	
1 800 200 1331	1 800 209 1331

<b>International Toll-free Numbers:</b>	
<b>UK</b>	<b>USA</b>
+44 2034785523	+1 3237843803
<b>Singapore</b>	<b>Australia</b>
+65 31586167	+61 280730125

## About PFS

PFS has been promoted by PTC India Ltd (PTC) as a company incorporated under the Companies Act 1956 and registered with RBI as a NBFC. It is a systemically important non-deposit taking NBFC classified as Infrastructure Finance Company (IFC)+ by RBI and is listed on the Bombay Stock Exchange Limited and the National Stock Exchange of India Limited. PFS, being an IFC, is engaged in the business of making investments in, and providing financing solutions to companies with projects in the power sector and related areas across the entire energy value chain. The business model and commitment of PFS is to partner in infrastructure development and support the Power Sector by catering to the financial requirements of the sector.

PFS strongly believes in partnering and forging strong relationship with credible stake holders to provide complete financial services for all links in the energy value chain.

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For any assistance/ query, please call:

**Rakesh Kalsi**

+91 11 26737418

[rakeshkalsi@ptcfinancial.com](mailto:rakeshkalsi@ptcfinancial.com)

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